

promevo™

# Google Cloud Next 2026

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## What You Need to Know

Google Cloud



## Meet Your Hosts



Brandon Carter

Director of Marketing



Joe Henderson

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Alliance



Jeremy Sanders

Solutions Architect



Colin McCarthy

Principal Architect -  
Collaboration Cloud

# Today's Agenda

01 Next by the Numbers

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02 The Big Picture — Five Themes, One Direction

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03 Understanding the Gemini Ecosystem

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04 Workspace Intelligence & Agentic Automation

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05 M365 to Workspace: Now 5× Faster

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06 The Gemini Enterprise Agent Platform

07 One Pane of Glass for Your AI Workforce

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08 GCP Infrastructure Built for the Agentic Era

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09 AI Security & Governance at Machine Speed

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10 The \$750M Partner Fund & How Promevo Wins

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11 gPanel Roadmap Highlights

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12 Your Promevo Action Plan & Q&A

# Next By the Numbers

32k+

**Attendees**

Leaders, developers & partners in Las Vegas

700+

**Breakout Sessions**

Across keynotes, spotlights & deep dives

260+

**Announcements**

Product launches & updates from Google Cloud

3,000

**Totes & Plush Llamas**

Handed out at the Promevo booth — a Next '26 fan favorite

300

**Happy Hour Attendees**

Promevo · CloudM · JumpCloud joint event

# Five Themes. One Direction: **Agentic Intelligence.**

01

## **Workspace Innovations & Migration**

Google-led data  
impact services and  
clear play for faster  
M365 migrations

02

## **The Agentic Era & Gemini Enterprise**

Gemini Enterprise  
Agent Platform as  
the foundation for  
the Gemini  
Enterprise Agent  
Platform

03

## **GCP Infrastructure & the Agentic Data Cloud**

Target TPUs,  
Knowledge, and  
cross-cloud  
LakeHouse

04

## **AI Security & Governance**

Mandiant  
acquisition, Agent  
Identity, and the  
Agent Gateway

05

## **The Partner Ecosystem**

\$750M Partner  
Fund

## Understanding the Gemini Ecosystem

Google uses the Gemini name across multiple distinct products. Here's how they differ.

### FOUNDATION

#### Gemini

The Underlying AI Model

Google's core large language model. The AI brain that powers every Gemini-branded product. It is not a product itself; it's the engine underneath. Comes in multiple models and subscriptions and is continuously updated by Google DeepMind.

### BUILT WITH GEMINI

#### Gemini for Google Workspace

AI-Assisted Productivity

The Gemini chat interface ([gemini.google.com](https://gemini.google.com)) plus AI features embedded inside Docs, Sheets, Slides, Gmail, Drive, and Meet. This is what most end-users interact with day-to-day.

[Gemini Chat](#) · [Gemini in Docs / Sheets / Slides](#) · [Gemini in Gmail & Meet](#)

#### Gemini Enterprise

Agentic & Cross-Platform AI

The expanded tier enabling agentic workflows — builds and runs AI agents, connects across Workspace, GCP, and third-party tools, and includes the Gemini Enterprise App, Agent Studio, and Agent Inbox. Requires the Enterprise license.

[Agent Studio](#) · [Agent Inbox](#) · [Cross-platform Agents](#)

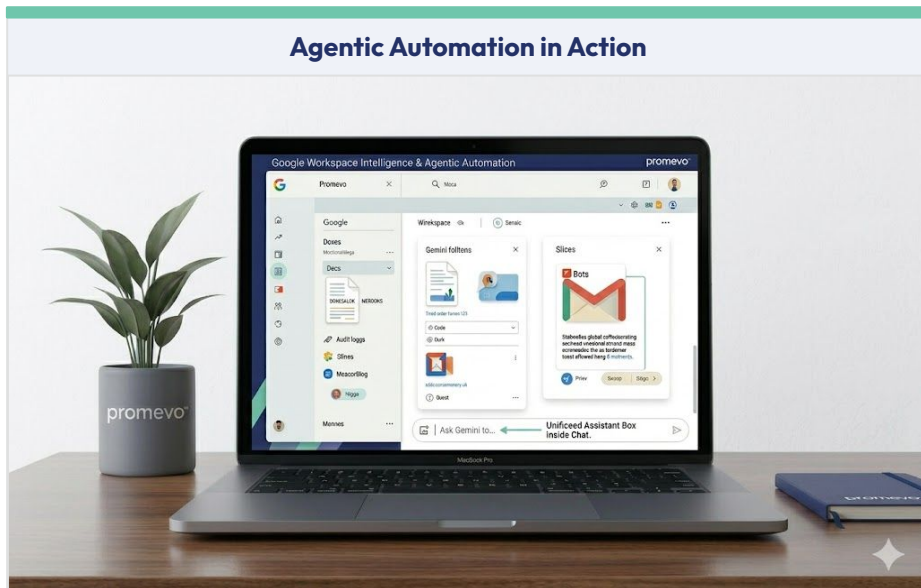
#### Gemini APIs

For Developers & Builders

Direct programmatic access to Gemini models via Google AI Studio or Gemini Enterprise Agent Platform (formerly Vertex AI). Used by developers to build custom AI-powered applications, integrations, and agents — including Promevo's own tools and gPanel workflows.

[Google AI Studio](#) · [Vertex AI](#) · [Agent Development Kit \(ADK\)](#)

## Workspace Intelligence & Agentic Automation



### Add Gemini in Chat

A unified assistant box inside Chat meets Workspace. In discussions with Docs, Slides, and Sheets, schedule meetings and generate documents without leaving your conversation.

### Skills in Workspace Studio

Orchestrate agents by automated by building custom 'Skills.' Examples include proactively surfacing key information from emails to enriching CRM data while drafting site materials.

## M365 to Workspace: Now 5× Faster

5×

Faster M365 Migration

via Google-led data impact services

### Built-In Admin Console

Direct M365 data import services now built directly into the Google Admin console — no 3rd-party tools needed.

### Complex Org Support

Tools now handle organizational complexity, mix-and-match setups, and hybrid structures.

### Sales Differentiator

Lead with speed and simplicity when competing against legacy migration paths.

# gPanel Roadmap Highlights

Key features discussed at Google Cloud Next 2026: coming soon or just launched to gPanel.

01

## Rules Engine

Automated Policy Enforcement

- Build conditional logic to automate IT actions based on real-time triggers
- Example: If a user's role changes to "Contractor," automatically revoke Drive sharing permissions and apply a DLP policy
- Eliminates hours of manual admin work by turning recurring decisions into automated rules
- Fully auditable: every triggered rule creates a log entry for compliance review

02

## Drive Labels

Smarter Data Classification

- Apply, manage, and enforce Google Drive Labels at scale directly from gPanel
- Classify documents by sensitivity, project, or department—without requiring end-users to do it manually
- Labels integrate with Google's DLP and Vault policies, enabling more precise retention and sharing rules
- Critical for organizations preparing for agentic AI; agents need labeled data to act with appropriate permissions

03

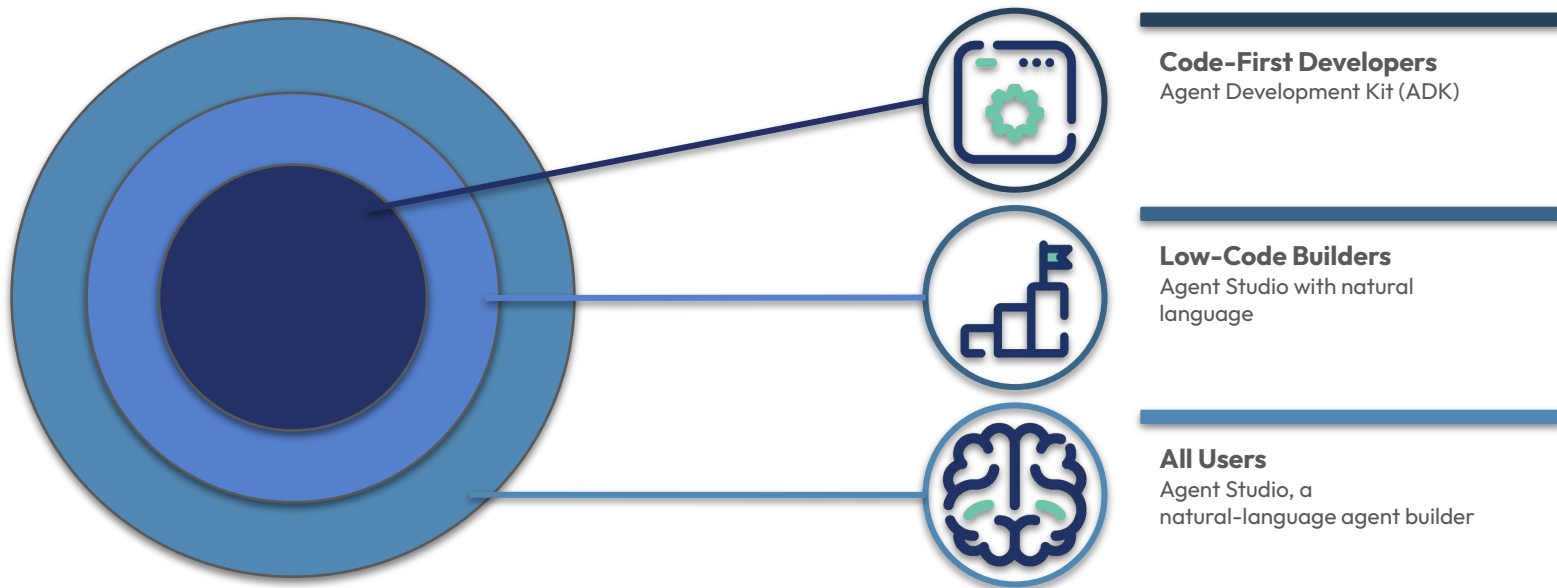
## 210+ New API Endpoints

Expanded Programmatic Control

- Massive expansion of gPanel's API surface area—210+ net-new endpoints released
- Enables deeper integrations with HRIS, ticketing, and identity systems (e.g. Workday, ServiceNow, Okta)
- Allows developers and IT teams to automate gPanel actions from external workflows and scripts
- Foundation for building custom agentic workflows that interact with Workspace through gPanel's governance layer

# The Gemini Enterprise Agent Platform

Gemini Enterprise Agent Platform (formerly known as Vertex AI) is everything. All future services and roadmap updates will be delivered exclusively through the Gemini Enterprise Agent Platform — Google's definitive foundation for the agentic era.



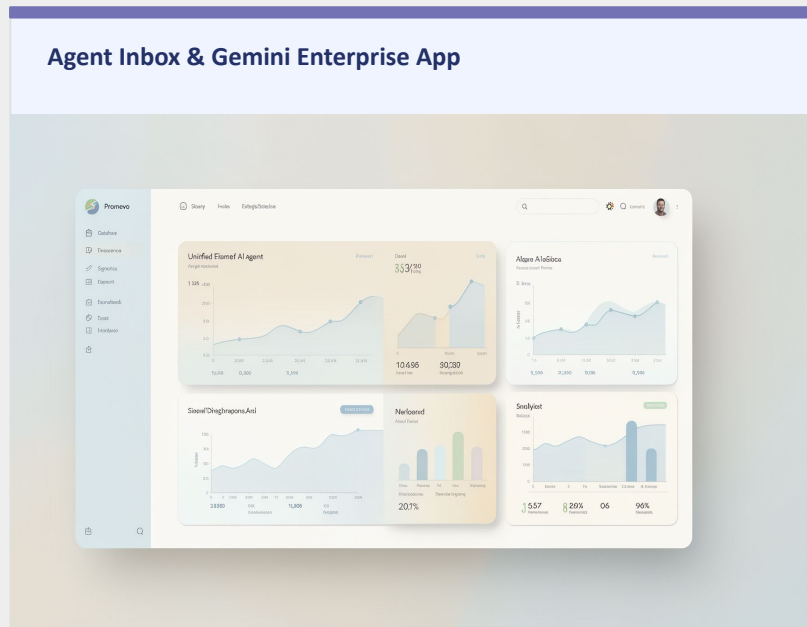
## One Pane of Glass for Your AI Workforce

### Gemini Enterprise App

A unified interface for interacting with approved internal and third-party agents — giving every employee a single, governed entry point to AI assistance.

### Agent Inbox

Because agents can be autonomous for long durations, the App can monitor progress, provide guidance, and intervene when needed — keeping humans appropriately in the loop.



# GCP Infrastructure Built for the Agentic Era

## TPU B1 & AI



The newest Cloud TPU for dedicated AI training. 4.7× lower inference latency at 90% better performance-per-dollar.

## Knowledge Catalog



Proprietary data becomes grounded agents — autonomous, programmatically and continuously updated without manual intervention.

## Cross-Cloud LakeHouse



Connect GCP with up to 10 focus data sources from other clouds in real time.

## GKE Agent Sandbox



Secure execution environment for AI agents that need to run browser or command-line actions, running up to 1,000 sandboxes per second.

# Google + Wiz: Security at Machine Speed

\$32B

All-cash acquisition

Closed  
March 11, 2026

Largest acquisition  
in Google's history

Trusted by  
50% of the Fortune 100

## What Wiz Does

Wiz is a cloud and AI security platform that connects code, cloud, and runtime into a single shared context — allowing security and engineering teams to understand real risk, fix issues at the source, and stop threats as they emerge. It supports all major cloud environments, not just Google Cloud.

## What This Means for Google Cloud

The combined platform delivers unified cloud security across multicloud and hybrid environments. Google's Threat Intelligence and Security Operations are now paired with Wiz's Cloud and AI Security Platform — enabling automated threat detection, prevention, and response at machine speed. Wiz retains its brand and cross-cloud commitment.

## What This Means for Promevo Clients

Organizations running Google Workspace alongside AWS or Azure now have a path to enterprise-grade security that spans every environment. For IT admins, this means fewer blind spots and a single security posture across all their cloud investments — managed through gPanel's governance layer. Also, Wiz product purchases count toward your GCP commits (along with gPanel).

# The \$750M Partner Fund — and How Promevo Wins For You

## \$750 Million Partner Fund

Funds co-marketing, solution development, partner enablement programs, sales plays, and incentives aimed at accelerating Workspace and Google Cloud adoption via partners.

## What It Means For You

- Funding for your major projects
- Closer relationships and processes with partners

# Launching Gemini AI Agents on Google Cloud Marketplace

**John Pettit · CTO, Promveo**

Google Cloud Next '26 Spotlight

## 01 The Shift to Agentic AI

The conversation has moved from reactive AI — models that answer prompts — to agentic systems that plan, coordinate across tools, and execute workflows autonomously. The goal: a "super-competent assistant" that anticipates needs rather than waiting to be asked.

## 02 Operational Accountability & ROI

With AI past the pilot phase in 2026, success is measured by business value, not agent count. Every agent needs a defined human owner, clear decision boundaries, and metrics tied to real outcomes. Human-in-the-loop architecture isn't a safety net; it's a design requirement.

## 03 The "Bridge" Strategy

Gemini Enterprise functions as a technical bridge in non-Google environments. Promveo helps organizations use Google's creative reasoning and multimodal capabilities even when heavily invested in Microsoft 365 — via secure connectors and federated identity.

## 04 Data Foundation & Semantic Layers

For AI to move from conversation to action, organizations need a unified, audited data layer. Tools like Looker and BigQuery create a "common data language" — ensuring agents interpret business metrics like churn and ROI consistently across the entire organization.

## Your Action Plan

### 1 Gemini Enterprise Accelerator

Promevo's structured approach to building and launching your Gemini Enterprise environment, including security posture, custom agents, tracked metrics, and partner funding.

### 2 ISV Agent Development

Build and launch your own Gemini Enterprise agents with distribution through GCP marketplace. Expand your SaaS presence along Google Enterprise motion or just effectively distribute agents among your team.

### 3 Custom Development

Promevo can help you build your custom AI application around your business model from start to finish and ongoing optimization.

### 4 Opportunities for Google Funding For Your Projects

Google Cloud is all-in on AI and they're willing to invest in your efforts. As a Premier Partner, Promevo has the ability to reduce your costs while also accelerating your path to clear ROI.

# Thank You!

## Questions & Discussion

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